



J. Ronald Terwilliger Biography

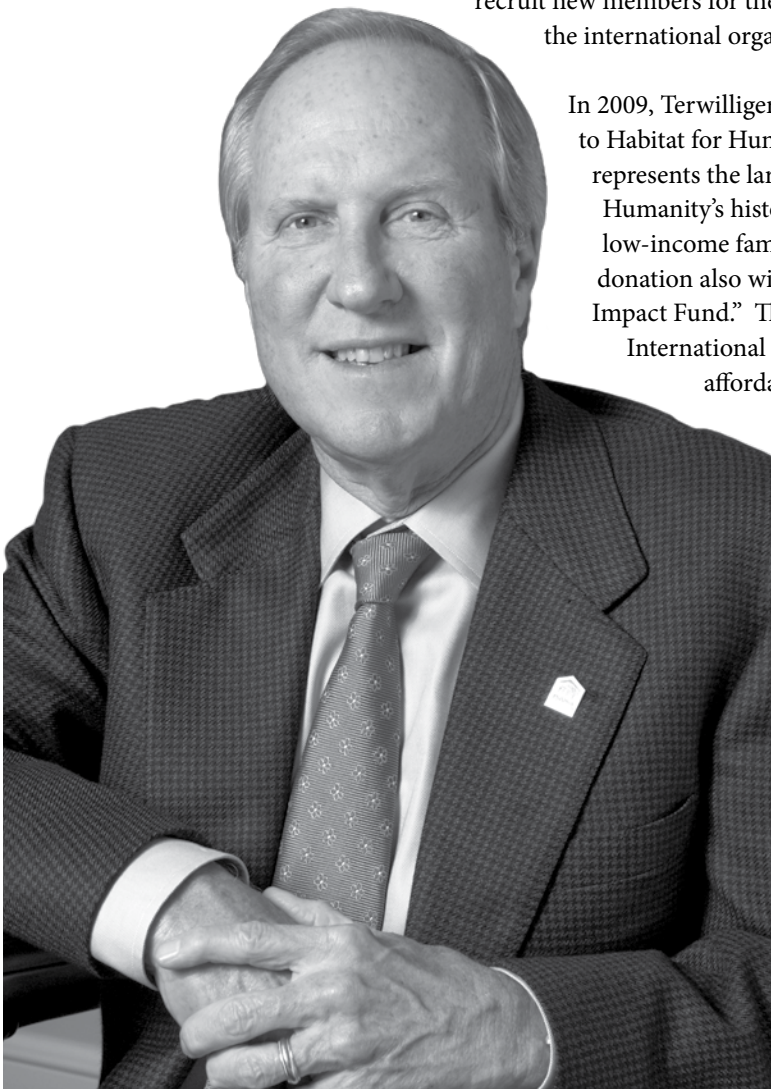
A business leader and a strong supporter of affordable housing, J. Ronald Terwilliger has served on the board of directors for Habitat for Humanity International since October 2000. In 2007, he was selected by his peers to serve as chair of the board, the highest-ranking volunteer position within Habitat worldwide.

Terwilliger has traveled extensively on behalf of Habitat, including trips to Asian Tsunami-affected areas in Thailand and Indonesia, as well as the hurricane-impacted U.S. Gulf Coast. As board chair, Terwilliger has championed the need to recruit new members for the board who have the ability to provide leadership to the international organization.

In 2009, Terwilliger announced a historic \$100 million commitment to Habitat for Humanity International. The nine-figure legacy gift represents the largest donation from an individual in Habitat for Humanity's history. The donation will help an estimated 60,000 low-income families around the world improve their housing. The donation also will establish the "J. Ronald Terwilliger Leveraged Impact Fund." This endowment for Habitat for Humanity International will make annual distributions to help support affordable-housing efforts.

Prior to that commitment, Terwilliger had already given more than \$3 million to Habitat for Humanity, ranking him as largest individual donor of all past and current board members since 1976. This support established Habitat for Humanity's Terwilliger Centre Administrative Headquarters in Atlanta, in addition to other important initiatives.

"In my professional life, I've seen housing strengthen health, education, families, communities and economies," said Terwilliger. "And in my philanthropic life, I've tried to demonstrate my belief that hope begins with access to a decent, affordable home. With this legacy gift to Habitat for Humanity, I want to help ensure a leveraged, sustained impact beyond my lifetime and inspire others to make the commitment to support affordable housing."



Beginning in 1986, Terwilliger served as the chairman and chief executive officer of Trammell Crow Residential, the nation's largest multifamily housing developer. In his early years at the company, Terwilliger worked on affordable-housing options for working families. He retired as CEO in 2008 but continues to serve as chairman. He also continues to work closely with Atlanta Mayor Shirley Franklin on affordable-housing issues. Known for his civic and philanthropic efforts in Atlanta, Terwilliger has become a champion of the role that for-profit developers can play in providing workforce housing.

An honor graduate of the U.S. Naval Academy who served five years in the Navy, Terwilliger went on to receive a MBA from the Harvard University Graduate School of Business where he was elected a Baker Scholar. He is chairman emeritus of the Wharton Real Estate Center. Terwilliger is also a past chairman of the Atlanta Neighborhood Development Partnership and the National Association of Home Builders Multifamily Leadership Board. He also is a director of the Naval Academy Foundation and is a subcommittee chairman of the Naval Academy Athletic Committee.

In May 2008, Terwilliger was inducted into the National Association of Homebuilders Housing Hall of Fame. In March 2009, Terwilliger was honored as a "Distinguished Graduate" of the U.S. Naval Academy, one of a few career civilians to receive this recognition. In June 2009, he will be honored as the National Housing Council's "Housing Person of the Year" in recognition of his inspirational leadership focusing on urban development that increases affordable housing, resulting in stronger and healthier communities.

In addition to his generosity toward Habitat, Terwilliger has made significant contributions to other causes, including gifts to the Urban Land Institute, the Enterprise Foundation, and the U.S. Naval Academy, where in each case he has served on governing boards. In February 2007, Terwilliger made a generous grant that established the ULI "J. Ronald Terwilliger Center for Workforce Housing," with a mission to measurably increase the production of workforce housing that is economically viable, sustainable for future generations, and close to jobs.

